

PARTNER PLAYBOOK

YOUR GUIDE TO LEGACY DECOMMISSIONING

LEGACY DECOMMISSIONING.

aiimi

DATA.
DIGITAL.
AI.

ALL
INFORMATION IS
MADE INSIGHTFUL.



LEGACY DECOMMISSIONING, ENHANCED BY AI.

OUR AI-ENABLED LEGACY MIGRATION SOLUTION MAKES IT EASY TO CUT TIES WITH COSTLY LEGACY SYSTEMS, WHILE ADDING VALUE TO YOUR BUSINESS-CRITICAL LEGACY DATA THROUGH ENRICHMENT AND EMPOWERING YOU TO MITIGATE RISK.

Your legacy data is moved to a scalable cloud platform, easily accessed and discovered using our purpose-built search UI. All data is stored in industry-standard file formats for easy extraction, and you can interconnect your legacy data with current data. By bringing together your entire data picture, it also helps ready your organisation to operationalise AI. Plus, our solution is yours to use again and again.

01

ACHIEVE UP TO 5X ROI

Using the Aiimi Insight Engine to decommission legacy systems.

02

FLEXIBLE SOLUTION

Is ready to deploy as needed using our Open API connector.

03

AUTO-ENRICHMENT POWERED BY AI

Classifies and uncovers new relationships in your data.

04

AUTOMATED LEGACY DATA RISK MANAGEMENT

Improves your security position.

05

POWERFUL DATA DISCOVERY TOOLS

Make legacy data available to the business – including high-quality, clean legacy data that's ready for AI.



THE IDEAL CUSTOMER

THE IDEAL CUSTOMER FOR LEGACY DECOMMISSIONING & SYSTEM MIGRATION LOOKS LIKE...

- ▶ Organisations with extensive legacy IT estates, with business-critical data and/or sensitive or regulated data stored in these systems. This may come about through M&A activity or simply through years of operating.
- ▶ Organisations in regulated sectors, for instance asset management, pharmaceuticals, utilities, and financial services, may also hold particularly sensitive, regulated, or critical data in legacy systems which they are currently unable to manage effectively for compliance, security, and accessibility.
- ▶ Organisations who want to become ISO27001 compliant and are currently struggling to do this without visibility into legacy data.
- ▶ Organisations whose users are unable to access and/or get value out of legacy data that exists in their systems.
- ▶ Organisations facing an urgent need to migrate legacy data ahead of a product renewal timeframe, data centre closure, or product sunseting. With business-critical data, there is also a need to minimise downtime.
- ▶ Organisations whose systems are facing unsustainable growth in legacy system maintenance and license costs. A tipping point is coming where they will need to find a longer-term solution.
- ▶ Organisations who want to operationalise AI but have limited control or oversight of their business-critical data in legacy systems.
- ▶ Example systems could include legacy ERP systems, network drives, Content Server (OpenText), and any line of business systems containing critical data.

ASK A QUALIFYING QUESTION TO GET MORE DETAIL...

- ▶ ARE YOU CURRENTLY SUPPORTING ANY LEGACY SYSTEMS, LIKE YOUR ERP PLATFORM? OPENTEXT CONTENT SERVER? OUTDATED NETWORK DRIVES OR DATA CENTRES FACING CLOSURE?
- ▶ WHAT'S YOUR CURRENT LEGACY SYSTEM MAINTENANCE BILL? HAS IT INCREASED IN THE LAST 12 MONTHS?
- ▶ IS THERE PERSONAL OR SENSITIVE DATA IN YOUR LEGACY SYSTEMS? ARE YOU CONCERNED ABOUT ITS RISK OF BREACH?

PAIN POINTS

WHAT ARE THE BIGGEST PAIN POINTS WHEN DECOMMISSIONING LEGACY SYSTEMS?

COST OF CONTINUING AS-IS:

Maintaining legacy applications can consume over 75% of an organisation's IT budget and costs only increase as the systems get older.

TIME AND SKILLS UNDERUTILISED:

Key individuals with skills needed to maintain legacy systems are likely better deployed elsewhere in your IT team.

DATA RISK:

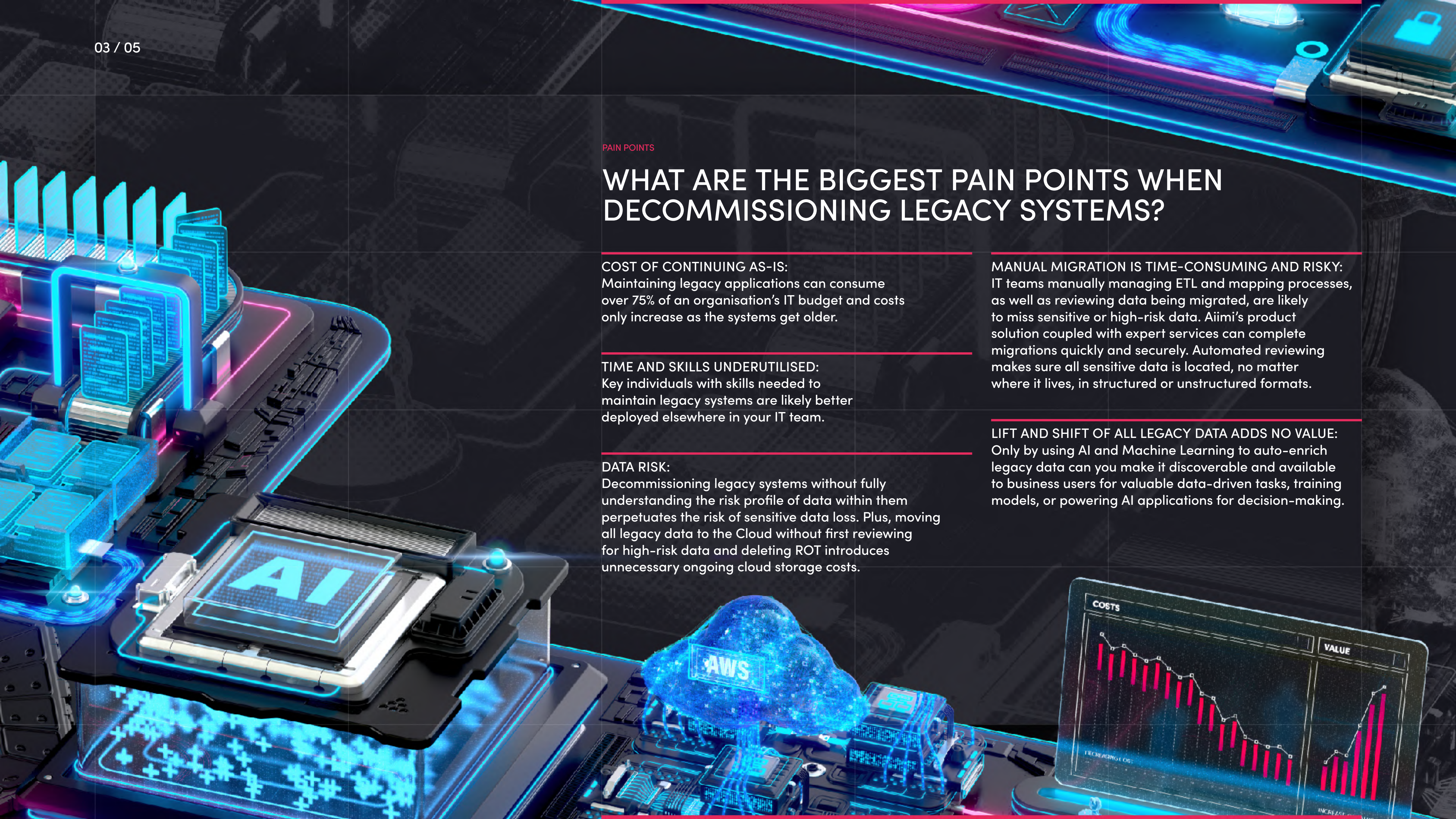
Decommissioning legacy systems without fully understanding the risk profile of data within them perpetuates the risk of sensitive data loss. Plus, moving all legacy data to the Cloud without first reviewing for high-risk data and deleting ROT introduces unnecessary ongoing cloud storage costs.

MANUAL MIGRATION IS TIME-CONSUMING AND RISKY:

IT teams manually managing ETL and mapping processes, as well as reviewing data being migrated, are likely to miss sensitive or high-risk data. Aiimi's product solution coupled with expert services can complete migrations quickly and securely. Automated reviewing makes sure all sensitive data is located, no matter where it lives, in structured or unstructured formats.

LIFT AND SHIFT OF ALL LEGACY DATA ADDS NO VALUE:

Only by using AI and Machine Learning to auto-enrich legacy data can you make it discoverable and available to business users for valuable data-driven tasks, training models, or powering AI applications for decision-making.



HERE TO HELP

HOW CAN AIIMI'S LEGACY DECOMMISSIONING & SYSTEM MIGRATION SOLUTION HELP BUSINESS LEADERS?

ROLES WITH AN INTEREST IN...

Legacy Decommissioning & System Migration include Senior IT roles, Systems Managers, Infrastructure Managers; Data Governance leaders; CIOs and Operational Leaders.

- ▶ Key terms used: Legacy system migration, legacy decommissioning, legacy application migration, cloud transformation and cloud migration.

WITH AIIMI, IT LEADERSHIP & CIOs CAN...

- ▶ Decommission costly legacy systems to save up to 80% and achieve an ROI of up to 5x.
- ▶ Add value to business-critical legacy data through enrichment and make it available for use by the business.
- ▶ Move business-critical legacy data to a scalable cloud platform.
- ▶ Secure sensitive or personal data held in legacy systems to reduce risk to the business.

WITH AIIMI, OPERATIONS LEADERS CAN...

- ▶ Generate long-term value from critical operational data by removing it from costly and hard-to-use legacy systems and using AI and ML technologies to enrich the data and make it available to the business for reporting or AI applications.



FURTHER READING

ADDITIONAL RESOURCES.

In your Partner Pack for Legacy Decommissioning, you'll find helpful resources to deliver your Legacy Decommissioning campaign...

01

ONE-PAGER

LEGACY DECOMMISSIONING, AIIMI'S ONE-PAGE SOLUTION SHEET.

02

AIIMI EGUIDE

THE ULTIMATE GUIDE TO LEGACY DECOMMISSIONING.

03

TEMPLATES

SALES OUTREACH EMAIL TEMPLATE.

04

CASE STUDY

HOW RES TRANSFORMED DATA DURING AZURE CLOUD MIGRATION.

05

CASE STUDY

SIMPLIFYING DATA GOVERNANCE AND MIGRATION FOR ONE OF THE UK'S LARGEST PENSION PROVIDERS.

06

ROI SHEET

ACHIEVE A 488% ROI WITH DATA-FIRST LEGACY DECOMMISSIONING.

A L L Z G £ X L & B V
I N F O R M A T I O N
I S W N T % 2 D I ? 3
M A D E G Q S B A N P
I N S I G H T F U L £

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